

Finance and Budget Committee

Meeting date: August 6, 2025

Agenda Item #: 6

Discussion of a resolution authorizing the Executive Director to negotiate and execute a contract with Energy Outreach Colorado to design and implement a Full-Service Low-Income Household Program for DRCOG's building decarbonization program in an amount not to exceed \$20,304,000 for the first term ending September 30, 2027 with an option to renew for an additional \$26,893,000 through October 16, 2029 upon satisfactory performance for a total contract amount not to exceed \$47,197,000.

Agenda item type: Action item

Summary

A request to authorize the Executive Director to negotiate and execute a contract with Energy Outreach Colorado (EOC) to provide the design and implementation of a Full-Service Low-Income Household Program for DRCOG's building decarbonization program in an amount not to exceed \$20,304,000 for the first term ending September 30, 2027 with an option to renew for an additional \$26,893,000 through October 16, 2029 upon satisfactory performance for a total contract amount not to exceed \$47,197,000.

Background

In May 2025, DRCOG released a Request for Proposals (RFP) for a vendor to design, implement and administer a Full-Service Low-Income Household Program. Through this work, DRCOG aims to support people from low-income communities in navigating holistic home retrofits. This includes, but is not limited to, a full suite of building decarbonization opportunities, including weatherization and heat recovery, the replacement of home equipment, and various home repair measures necessary to enable home upgrades. This work will serve to transform the marketplace to where all-electric space and water heating are viable options and upgrades are easily navigable offering improvements over the status quo for home and building upgrades.

DRCOG received five proposals in response to the RFP, which were reviewed and evaluated by a selection panel composed of DRCOG staff. The selection panel scored EOC submittal highest with respect to the qualifications and experience of the proposed team, the references provided, proposed cost information, project understanding and the proposed approach, as well as the approaches to prioritizing vulnerable households, approaches to community engagement, and approaches to coordination. Of the five proposals, two were selected to advance to interviews. Energy Outreach Colorado was ultimately selected unanimously as the highest scoring by the committee.



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Based on the selection panel's evaluation, DRCOG staff recommend that the Finance and Budget Committee authorize the Executive Director to negotiate and execute a contract with the preferred consultant, EOC. The total contract amount is not to exceed \$20,304,000 for the first term ending September 30, 2027 with an option to renew for an additional \$26,893,000 through October 16, 2029, upon satisfactory performance for a total contract amount not to exceed \$47,197,000.

The contract for this work will be funded through the Environmental Protection Agency's Climate Pollution Reduction Grant. Additional funding will be contributed by member governments. Local utilities and other grant awards may be considered for additional funding in the future.

Action by others

None

Previous discussion/action

None

Recommendation

Move to adopt a resolution authorizing the Executive Director to negotiate and execute a contract with Energy Outreach Colorado to design and implement a Full-Service Low-Income Household Program for DRCOG's building decarbonization program in an amount not to exceed \$20,304,000 for the first term ending September 30, 2027 with an option to renew for an additional \$26,893,000 through October 16, 2029 upon satisfactory performance for a total contract amount not to exceed \$47,197,000.

Attachment

Draft resolution

For more information

If you need additional information, please contact Douglas W. Rex, Executive Director, at 303-480-6701; or Robert Spotts, Program Director, at 303-480-5626 rspotts@drcog.org; or Mac Prather, Program Manager (Incentives, Advising and Full-Service Programs), at 720-653-2228 or mprather@drcog.org.

