

Finance and Budget Committee

Meeting date: May 21, 2025

Agenda Item #: 7

Discussion of a resolution authorizing the Executive Director to negotiate and execute a contract with VEIC to design and implement an Incentives and Energy Advising Program for DRCOG's building decarbonization program in an amount not to exceed \$59,597,500.00 through October 16, 2029.

Agenda item type: Action item

Summary

A request to authorize the Executive Director to negotiate and execute a contract with VEIC to provide the design and implementation of an Incentives and Energy Advising Program for DRCOG's building decarbonization program in an amount not to exceed \$59,597,500.00. The initial contract term will run through October 16, 2029.

Background

In March 2025, DRCOG released a Request for Proposals (RFP) for a vendor to design, implement and administer an Incentives and Energy Advising Program. Through this work, DRCOG aims to better serve the contractor network that will be essential to achieve substantial reductions in climate pollution, improve energy efficiency, enhance public health through better air quality, and advance housing quality and resilience with critical upgrades for the most vulnerable households. This work must serve to transform the marketplace so that all-electric space and water heating are preferred over traditional alternatives, and the upgrade process is easy to navigate for both contractors and customers.

DRCOG received six proposals in response to the RFP. The proposals were reviewed and evaluated by a selection panel that included staff from DRCOG, as well as a representative from City of Boulder, and a representative from the City and County of Denver. The selection panel scored VEIC's submittal highest with respect to the qualifications and experience of the proposed team, the references provided, proposed cost information, project understanding and the proposed approach, as well as the approaches to prioritizing vulnerable households, approaches to market transformation, and approaches to coordination. Of the six proposals, three were selected to advance to interviews. VEIC was ultimately selected as the highest scoring by the committee.

Based on the selection panel's evaluation, DRCOG staff recommend that the Finance and Budget Committee authorize the Executive Director to negotiate and execute a contract with the preferred consultant, VEIC. The total contract amount is not to exceed \$59,597,500.00. The initial contract term will run through October 16, 2029.



Finance and Budget Committee

May 21, 2025

Page 2 of 2

The contract for this work will be funded through the U.S. Environmental Protection Agency's Climate Pollution Reduction Grant. Additional funding sources including but not limited to contributions from member governments, local utilities or other grant awards may be considered for additional funding in the future.

Action by others

None

Previous discussion/action

None

Recommendation

Move to adopt a resolution authorizing the Executive Director to negotiate and execute a contract with VEIC to design and implement an Incentives and Energy Advising Program for DRCOG's building decarbonization program in an amount not to exceed \$59,597,500.00 through October 16, 2029.

Attachment

Draft resolution

For more information

If you need additional information, please contact Douglas W. Rex, Executive Director, at 303-480-6701; or Ron Papsdorf, Transportation Planning and Operations Director, at 303-480-6747 or rpapsdorf@drcog.org; or Mac Prather, Program Manager (Incentives, Advising and Full-Service Programs), at 720-653-2228 or mprather@drcog.org.

